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Christopher Matthew Cavanaugh
Advisor/Architect
Social Architects INTL
Anchorage, Alaska

To Whom it May Concern:

This is a general letter of recommendation for Mr. Cavanaugh.

I know Mr. Cavanaugh from our time at Adobe Systems, where I was his manager, functioning as Director for the Federal Civilian and DoD Consulting Practice.

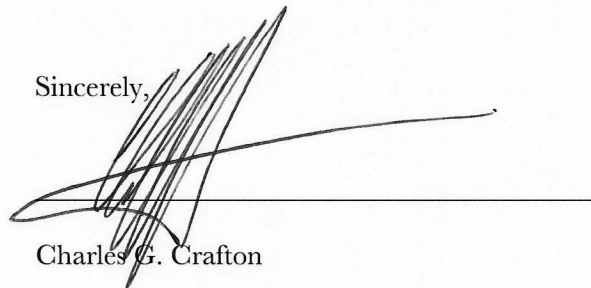
We've known each other for a little over four years now. Matt was very successful in his role at Adobe Systems. His primary role was to perform demonstrations to customer leadership of large agencies in the Federal Civilian and the non-Intel DoD organizations. He was also responsible for pre-sales and solution architecture supporting Adobe's partners and their joint clients.

Matt has demonstrated very strong client-facing abilities and was extremely successful, and in high demand. He has outstanding analytic and writing skills.

He expects to possibly apply to a Ph.D. program in the near future and he indicated that he would resume contract/consulting work in a leadership capacity, and perhaps start an employment search to that same end. I recommend him for these activities and anything else he might pursue, within his company or independently.

I am confident that Matt will make an excellent addition to your organization.

Sincerely,

A handwritten signature in black ink, appearing to read "Charles G. Crafton", is written over a horizontal line. The signature is stylized and somewhat abstract, with multiple overlapping strokes.

Charles G. Crafton